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# **ACMA GROUP**

## **Company Profile**



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## INDEX

- Company profile
- Description of Acma Group and fields of activity
- The companies of the group
- Expertise



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### Company profile of Acma Group

<b>Company name</b>	Acma S.p.A.
<b>Headquarters</b>	Via Cristoforo Colombo, 1 - 40131 Bologna
<b>Website</b>	<a href="http://www.acmagd.com">www.acmagd.com</a>
<b>CEO (Chief Executive Officer)</b>	Jordi Jordana
<b>Employees</b>	380 employees
<b>Turnover (2010)</b>	86 million Euro
<b>The companies of Acma Group</b>	Acma Headquarters (Bologna) M.C. Automations (Casalecchio di Reno – Bologna) Tecnosweet (Alba – Cuneo) Tecnomeccanica (Castenaso – Bologna)
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## ACMA GROUP

### What we do

Acma produces automatic packaging machines and supplies complete lines to cover the entire packaging and bottling processes, from primary to secondary, for the food, cosmetic, chemical and tea industries.

### The Group's figures

**Acma**, with sales and production headquarters in Bologna, is an enterprise that incorporates **M.C. Automations**, **TecnoSweet** and **Tecnomeccanica**. The Group as a whole boasts a turnover of **86 million** Euros a year and employs over **380 skilled employees**, working successfully in the packaging industries of food, home care and personal hygiene products. Acma pursues the worldwide market with success thanks to its global sales network and commercial facilities (sales, service, after-sales, distribution of original spare parts...) in Russia, India, China, Japan, America and Brazil.



Acma is a member of **Coesia** Group.

### 90 years of Know how

Acma was founded in 1924 and benefits from over **90 years of** experience in the automatic machinery industry, having originated the **Packaging Valley** division of Bologna. The group's recent acquisition policy has amplified its scope of activities, which is distributed over **6** different core competencies and covers different fields of packaging.



### Fields of activity

Acma's activities extend over six core competencies:

#### Food industry:

**CB** **Confectionery & Bakery** → packaging/wrapping for sweets, chewinggums and biscuits

**CW** **Chocolate & Wafer** → packaging/wrapping for chocolate and wafer biscuits

**FF** **Food Filling** → packaging for liquid foodstuffs (oil, milk, beverages)

**TB** **Tea Bags** → packaging for tea bags

#### Chemical industry:

**SP** **Soap & Powder** → packaging/wrapping of soap and powder detergents

**CF** **Chemical Filling** → packaging of chemical products (detergents and cleaners)



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## THE COMPANIES OF THE GROUP

### Coesia Group

**Acma** is a member of **Coesia**, a group of twelve companies: Acma, Admv, Cima, Citus, G.D, Gdm, Hapa, Kalix, Laetus, Norden, Sacmo and Volpak.

Coesia is a group which operates globally and offers innovative industrial solutions. The group is headquartered in Bologna, Italy.

The member companies of Coesia group are leaders in the following segments:

- Automatic machines
- Quality and print control systems
- Precision gears

Coesia customers are leaders on the markets of Health & Beauty, Consumer Goods, Tobacco, Aerospace & Racing.

Coesia's consolidated turnover is almost 871 million Euros, employing 3.740 staff members and has 36 business units across the world.

### Acma's turnkey solutions

Thanks to a dedicated acquisition strategy, Acma group has expanded over the years and is now able to offer customised solutions for packaging food, chemicals and tea products, both solids and liquids, covering the whole chain of the packaging process. Over the past 90 years, Acma has installed more than **35.000 machines** worldwide. The advantages and benefits deriving from buying machines to form a whole line from just one consolidated supplier are obvious in terms of responsibility, greater efficiency, guaranteed performance, integration and interconnection between systems.

### Bologna headquarters

The headquarters in Bologna is home to the main production facilities and is where the activities of the group's companies, M.C. Automations, Tecnosweet and Tecnomeccanica, are coordinated. Bologna is also where the design, Research & Development, marketing, communication, purchase management and training activities are carried out.

### The companies of Acma Group

**M.C. Automations** (Casalecchio di Reno – Bologna): A division of Acma specialising in the construction of automatic chocolate wrapping machines.

**Tecnosweet** (Alba - Cuneo): specialising in the realization of processing systems (moulders, conveyors, buffers...) for the chocolate industry and in the construction of robotic secondary packaging stations.

**Tecnomeccanica** (Castenaso – Bologna): A division of Acma specialising in the construction of tea bag packaging machines.

### Looking abroad...

Acma's strong international vocation is proven in its **exports volume**, equal to **95% of the turnover**. The company has a network of over **50** agents working worldwide and is able to reach all corners of the globe through its international services.

### ...Thanks to deep roots

Acma has always believed in investing to promote the local district, by employing resident professionals and by maintaining the production of the Group's companies at their original location.



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## EXPERTISE

### Solutions, whichever the problem

Acma offers technological and innovative concepts in the **design, production and sales** of packaging machines for the food, confectionery and cosmetic markets as well as for detergents and liquids. Tailor-made solutions alongside **technological flexibility** enables Acma to satisfy even the most demanding packaging needs, whatever the type of product or reference merchandising market that may be involved.

### Solids

The expertise developed in over 90 years of business means we can offer flexible and customised solutions, at **medium and high speed**, for wrapping various types of solid products, among which are a wide array of sweets, chocolates and bakery products. Our machines can wrap chocolates in an extensive range of styles (double-end-twist, pointed-end-fold, bunch, fantasy, bonbon, stick and flow pack) and can wrap single or stacked biscuits. We can also supply complete lines for producing, moulding and packaging chocolate. In addition to the **food** industry, Acma also has outstanding expertise in the **detergents and tea** industries. Acma's machines wrap all types of soap products, granular or solid alike, with any type of packaging material. Through Tecnomeccanica, Acma is even able to offer solutions for packaging single or double tea bags.

### Liquids

Acma offers the liquid packaging world complete lines with applications in the **food, cosmetic and chemical packaging** industries. Starting from the plastic granule through to cap injection moulding machines and blowing machines to produce bottles and even bottle conveyance and handling systems. Acma Engineering offers a comprehensive "turnkey" supply service of bottling and packaging plants: from planning to design through to installation and commissioning at the customer's premises. The advantages and benefits deriving from Acma lines are obvious in terms of **responsibility, efficiency, performance, integration and communication**, thus interconnection of various machines. Our 3D design service can be applied to any phase of the design, prototyping and production process to meet the widest variety of requirements and expectations.

### Acma is a partner of its customers ...

Each brand seeks its own unique and unmistakable style of packaging that communicates added value and renders the product instantly recognizable. Working with the industry, designers and suppliers of packaging material, Acma designs new packaging styles and the automatic machines required to form, fill and close the packs in line.

The solution is consequently that of getting the various resources involved in the project and this is Acma's strategic answer to the international evolution of market demand: to develop innovation by getting the designer, supplier of the packaging material and the automatic machinery manufacturer all together around the same table to plan the project. It is the concept of **co-designing** that produces the competitive advantage. Co-designing is substantially the possibility to provide tailor-made solutions designed for specific needs, quickly and at a cost that is consistent with the unit product margins.